



LBM Advantage
Better. Stronger. Together.

FOR IMMEDIATE RELEASE

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LBM ADVANTAGE, INC. HOLDS PRODUCTIVE FOREST PRODUCTS CONFERENCE

Indianapolis, Ind.

LBM Advantage, Inc. held its annual Forest Products Conference Oct. 16-18, 2016 in Indianapolis, Indiana. “Once again this proved to be a great opportunity for our members to leave their daily business routine, sit down with their traders and key suppliers, and strategize their needs for the coming year. The Conference is a most valuable day and a half of every year for our members and suppliers” stated Duncan Facey, vice president, forest products division.

The Conference featured a look at the forest products industry from the perspective of two of the industry’s leaders: Jon Anderson, president and publisher, Random Lengths Publications, Inc. and Mary Jo Nyblad, vice president of commodity sales and marketing, Boise Cascade Wood Products. Each addressed and answered questions in this important exchange of ideas and comments.

Additional activities included a Timberland Lumber Company Tour and a VIP Grounds Tour of the Indianapolis Motor Speedway®.

There was an additional air of excitement when Jack Moynihan, Moynihan Lumber and Advantage Forest Products Committee chairman, Steve Sallah, Advantage president and CEO, and Duncan Facey provided members with an update on the remarkable success of LBM Advantage’s first year to date as a merged company.

LBM Advantage, Inc. is a member owned forest products and building material cooperative headquartered in New Windsor, New York with regional sales offices in Grand Rapids, Michigan and Monroe, Louisiana. LBM Advantage, Inc. is comprised of premier independent lumber dealers throughout thirty-three states and the District of Columbia.

Advantage’s Forest Products Division consists of the Panel, Commodity Framing, and Treated/SYP and Engineered Lumber Departments. The Forest Products Conference is held every fall to provide the Advantage membership the opportunity to discuss strategies for the next year’s business needs with leading forest products vendors. Select suppliers from Advantage’s Millwork Department are also in attendance.